Features to make your travel business run smoothly

TravelOperations Business

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Financials

- Connect data across all departments and customer interactions to get an end-to-end view of your business. Chart financial performance in real time with built-in Power BI dashboards.
- Streamline accounts receivables and payables, and automatically reconcile accounts to close and report on financials quickly and accurately, while maintaining compliance.
- Refine financial forecasts by modeling and analyzing data across multiple dimensions. Customize reports using seamless Microsoft Excel integration.
- Covering all local VAT / TAX

Customer management

- Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best up-sell, cross-sell, and renewal opportunities throughout your sales cycle.
- Business Central gives you the possibility to reuse contacts, and create customers and vendors based on them. This way, it is easier to keep track of your stakeholders and have their information updated.
- Accelerate the quote to cash process. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.
- Track the progress of sales thanks to salesperson: a standard feature that also allows you to
- pull out reports and earnings on all dimensions used.
- • Gain a comprehensive overview of your service tasks, workloads, and employee skills to
- effectively assign resources and accelerate case resolution.

Project management

- Create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. Develop, modify, and control budgets to ensure project profitability.
- Manage resource levels by planning capacity and sales. Track invoicing for customers against planned costs on orders and quotes.
- Make effective decisions with real-time insight on project status and profitability.

Data protection & privacy

- Use built-in privacy-by-design and privacy-by-default methodologies to help your business comply with the General Data Protection Regulation (GDPR). Grant and restrict access to personal data on multiple levels and enable audit trails to ensure security and accountability.
- Move and store personal data freely across your systems while protecting it from unauthorized access with Microsoft datacenters' automatic encryption.
- Hosting your solution on Azure means that you don't need to manage your own servers nor have to handle backups. Everything is already included in the package.

Remote work

- Business Central runs where you need it, in the cloud or on-premises, with the same user experience no matter how you deploy.
- The mobile version of Business Central supports both cloud and on-premise users with a consistent, modern experience across Windows, Android, or IOS devices.

Dedicated sales order

- Create a flexible travel order that can be invoiced through several steps of the itinerary.
- No trip goes completely as planned. Cancelled flight? Extended stay? Extra service? No need for a new sales order. Any modifications can be directly added to the unique sales order and an additional document can be sent out to the relevant persons.
- Make it easier for your organization to collaborate on travel orders: you can create and assign tasks, generating events and alerts in a to-do list specifying exactly what should be done when and by who.

Reconciliation & compatibility

- Use a GDS-neutral platform that allows you to directly import all your travel orders with a long list of pre-approved formats to choose from.
- Bank, vendor and customer reconciliation is handled within the application and can be either automated or manual.
- Flight tickets are automatically reconciled with BSP/ARC and closed or left open for investigation. Import all your flight tickets at once and save hours of manual data matching.

Data management & reporting

- Take advantage of a deep integration of data captured and stored from the booking channels to enable high quality internal and external reporting.
- Get a clear overview of your performance thanks to the Power BI dashboard, and gain valuable insight through our tailored travel reporting tool supported by Power BI.
- Easily generate documents, such as invoices, itineraries, vouchers, etc. with the right and up-to-date information. All documents can be sent to the relevant customers directly from within the application.

Fee handling

- Our Business solution supports all kinds of fees and commissions as well as taxes, such as VAT or GST.
- Create and set up service fees and fee structures manually and have them all invoiced together.
- Product types allow you to attribute certain fees to specific products and to set up mandatory fields without which a sales order cannot be invoiced to help reduce human errors and make sure that your customers will never be penalized by a potential missing field.